Computing Manager Local Technology Inc.

CML Technology Investment Memo

December 2025

Computing Manager Local Technology

Ottawa, Canada

Nguma 16, Q/Jolie Parc, C/Ngaliema, Kinshasa DRC

Canada Contact: +1 613 869 7983

DRC Contact: +243 824 592 641

Email: cmltechnology@gmail.com

Website: www.cml-technology.com

CML Technology Investment Memo

Summary

Company Identification

Computing Manager Local Technology Inc., Canadian incorporation no. 1545147-7, with extension in the Democratic Republic of Congo under number KNG/RCCM/24-A-02702 and tax number A2424906Z.

Executive Summary

CML Technology is a tech company operating in Canada and preparing expansion into Africa through two proprietary solutions:

- **iWenze Marketplace** (secure e-commerce ecosystem),

- **Entreprisesite SaaS** (tool for creating and hosting digital platforms for businesses).

Dual-market strategy:

- Develop tools and infrastructure for the Canadian market under a *Made in Canada* vision,

- Pilot deployment in Africa via the DRC, before scaling continent-wide.

Context & Problem

In Canada:

- Strong demand for proprietary IT tools compliant with local standards,

- High costs of international SaaS solutions for e-business and SME cybersecurity,

- Opportunity for a competitive *Made in Canada* alternative.

In Africa:

- Low market digitalization,

- Lack of secure, locally adapted marketplace solutions.

Solution

CML is building a technological ecosystem composed of:

Solution	Market	Value
iWenze Marketplace	Africa (pilot in DRC)	Secure e-commerce, commission on transactions
Entreprisesite SaaS	Canada + Africa	Website/cloud system for SMEs, subscription revenue
CML Infrastructure	Canada	Internal tools, servers, security, R&D, Made in Canada

Unique Advantages (USP)

- Proprietary scalable technology,
- Compliance with Canadian market (servers, security, data),
- Local solution built by experts from Canada → DRC,
- Monetizable across two continents,
- Rapid growth potential in underserved African market.

Target Market

- SMEs, startups, businesses needing local e-business cloud & cybersecurity,
- Adoption of CML proprietary tools for website + SaaS + hosting.

Africa – Future Target:

– E-commerce ecosystem, marketplace, and enterprise digitalization,

– Expansion from strategic regions: Ontario, Kinshasa, Haut-Katanga.

Pilot Country & Strategy

– Pilot country in Africa: Democratic Republic of Congo,

– City-by-city adoption (SME pilots),

– Long-term vision: continental expansion from DRC → Africa.

Revenue Model

– SaaS Subscription (Canada + Africa) – recurring licenses,

– Marketplace Commission (Africa via iWenze),

– Cybersecurity Subscription & Services (Canada + Africa),

– Hosting & cloud infrastructure (*Made in Canada*, globally deployable).

Funding Needs (Canada + RDC)

Objective: Investment for Canada & Africa expansion

In Canada (R&D & Internal Tools)

- Development of iWenze + Entreprisesite modules,

- Acquisition of servers, cloud, licensing, compliance,

- Strengthening *Made in Canada* cybersecurity,

- Technical team & product development.

In DRC (African Pilot Deployment)

- Local marketing,

- Pilot SME clients,

- On-the-ground infrastructure,

- Customer support & operations.

Forecast KPIs– 12 to 18 months

KPI	Canada	DRC (African pilot)
SMEs onboarded	80–200 pilot clients	300–700 SMEs
Active SaaS subscriptions	40–120	60–180
Marketplace transactions	–	Launch + MoM growth
Monthly growth	8–15%	10–20%

Long-Term Vision

Build in Canada, deploy in DRC, scale across Africa.

Become a continental tech player while remaining compliant and innovative in the Canadian market under a *Made in Canada* identity.

Risks & Mitigation

Risks	Solutions
SaaS competition in Canada	Local innovation + compliance + competitive cost
Low adoption in Africa	Pilot deployment with on-the-ground assistance

Infrastructure	Cloud + secured servers built from Canada

Investor CTA

Become a partner in technology built in Canada and ready to transform Africa.

Request technical dossier + Pitch Deck + projections: Contact the CML Technology team for more strategic information.

Done in Ottawa, December 3, 2025

CML Technology